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To : Gary Usher  
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 Sales & Support Engineer  
 ABLE Instruments & Controls Limited

DATE: 21-nov-08

Att.:  
Tel.: DDI: +44 (0) 118 9169482  
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Email: Switchboard: +44 (0) 118 9311188  
Web: Website: [www.able.co.uk](http://www.able.co.uk)  
 Ecommerce: [www.247able.com](http://www.247able.com)

Your reference No. :  
 Our Quotation No. : Q20080832  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KKP11-22B2-X	Pneumatic pressure transmitter Range from 0-5 to 0-70Mpas Customer range: 0-4000 PSIG 1/4 NPT Air piping connection Pressure output: 3-15PSI Please define Top or Bottom process connection at Order level	3	2 192,00	6 576,00	6
				Total	EURO	6 576,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	6 576,00
				VAT 21%	EURO	
				Total	EURO	6 576,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
 Product Division