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To : CHADHA ASSOCIATES  
 Mondorferstr. 70  
 53117 Bonn / Germany

DATE: 21-nov-08

Att.: Ashok Chadha  
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Web: [Email: ashok@chadha-associates.de](mailto:ashok@chadha-associates.de)  
 VAT ( Ust.) No.: DE 254711023  
 Custom ( Zoll ) No.: 4457072  
 Banker: Deutsche Bank AG, Bonn

Your reference No. :  
 Our Quotation No. : Q20080831  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	J-STX56	Power cabinet AC230V,50Hz,InstantStoppedTime(HoldTime)200ms	2	3 034,00	6 068,00	6
				Total	EURO 6 068,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 6 068,00	
				VAT 21%	EURO	
				Total	EURO 6 068,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
 Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
 Product Division