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To : Sonia Alonso
 Equitrol, S.L.
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 Fax: * salonso@equitrol.com
 Email: [8 www.equitrol.com](http://www.equitrol.com)
 Web:

DATE: 20-nov-08

Your reference No. :
 Our Quotation No. : Q20080827
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: rhoulhier@yamatake-europe.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MGG14C-MB5A-1A1X-Y	MagneW converter	2	426,00	852,00	8
2	MGG18F-065PD11LS1AHA-X-Y	MagenW detector 65 mm	1	581,00	581,00	8
3	MGG18F-200ED11LS1AHA-X-Y OR	Magnew Detector 200mm	1	1 935,00	1 935,00	8
1	MTG18A-065PD1LSEAAAAX-XX-X	Magnew 2 wires 65mm	1	792,00	792,00	8
2	MTG18A-200PD1LSEAAAAX-XX-X	Magnew 2 wires 200mm	1	1 155,00	1 155,00	8
Total				EURO	5 315,00	
Minimum Charge				EURO	0,00	
* Packing & Handling charges				EURO	0,00	
Freight Charge				EURO		
Sub-total				EURO	5 315,00	
VAT 21%				EURO		
Total				EURO	5 315,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
 Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director
 Product Division