

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Flemming Bøge
 Hans Buch A/S
www.hansbuch.dk
 Roskildevej 8-10
Att.: DK-2620 Albertslund
Tel.: Direct: +45 4368 5236
Fax: Tel.: +45 4368 5000
Email: Mobile: +45 4078 0564
Web: Fax: +45 4368 5050
E-mail: fb@hansbuch.dk

DATE: 18-nov-08

Your reference No. :
 Our Quotation No. : Q20080823
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: rhoullier@yamatake-europe.com
 Web: www.yamatake-europe.com

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MMGG14C-MH7A-1B1X-Y	Magnev Converter	2	383,00	766,00	6
2	MMGS28U-015PC2LE1HA2-YTW	Magnev Detector Sanitary type	2	394,00	788,00	6

Yamatake Net	Hansbuch	List price
Selling Price	Discount	in Euro
383	65%	1095
394	65%	1126
<hr/>		
777,35		
22% Hansbuch Margin		
1000 End User		

Total	EURO	1 554,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	1 554,00
VAT 21%	EURO	
Total	EURO	1 554,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director
 Product Division