

To : Christian Oluschinski  
 Honeywell GmbH  
 Sales Industrial Measurement & Control  
 Heinrich-Hertz-Str. 40  
 D-40699 Erkrath

DATE: 07-nov-08

Your reference No. : Email 03/11/08  
 Our Quotation No. : Q20080812  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1)	SPS300A810AE00		24	382,50	9 180,00	6
				Margin HWL:	15%	
				Net selling price:	10 800,00	
				<b>Total</b>	<b>EURO 9 180,00</b>	
				<b>Minimum Charge</b>	<b>EURO 150,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 9 180,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 9 180,00</b>	

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

\* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA Brussels - Belgium

**Payment Terms:** Remittance 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
 Product Division