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To : Hugo Lampognana  
 Scandura

DATE: 24-nov-08

Att:  
Tel:  
Fax:  
Email:  
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Your reference No. :  
 Our Quotation No. : Q20080219  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)  
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| ITEM | MODEL        | DESCRIPTION         | Q'TY | U/PRICE<br>(EURO)                       | AMOUNT<br>(EURO) | LEAD TIME<br>(Weeks) |
|------|--------------|---------------------|------|---|------------------|----------------------|
| 49   | 80331860-003 | Drive tape assy     | 30   | 167,00                                  | 5 010,00         | 10                   |
| 50   | 80068253-001 | Overtravel link     | 10   | 103,00                                  | 1 030,00         | 10                   |
| 51   | 80068854-003 | Pulley assy         | 5    | 130,00                                  | 650,00           | 10                   |
| 52   | 80355230-001 | SP setting unit     | 10   | 412,00                                  | 4 120,00         | 10                   |
| 54   | 80355230-001 | SP setting unit     | 10   | 412,00                                  | 4 120,00         | 10                   |
| 58   | 80355260-001 | Manual Control Unit | 5    | 2 950,00                                | 14 750,00        | 10                   |
| 59   | 80355260-002 | Manual Control Unit | 10   | 2 475,00                                | 24 750,00        | 10                   |
| 65   | 80068560-001 | Tube                | 20   | 11,00                                   | 220,00           | 10                   |
| 67   | 80066375-002 | Blind Cap           | 40   | 2,00                                    | 80,00            | 10                   |
|      |              |                     |      | <b>Total</b>                            | <b>EURO</b>      | <b>54 730,00</b>     |
|      |              |                     |      | <b>Minimum Charge</b>                   | <b>EURO</b>      | <b>0,00</b>          |
|      |              |                     |      | <b>* Packing &amp; Handling charges</b> | <b>EURO</b>      | <b>0,00</b>          |
|      |              |                     |      | <b>Freight Charge</b>                   | <b>EURO</b>      |                      |
|      |              |                     |      | <b>Sub-total</b>                        | <b>EURO</b>      | <b>54 730,00</b>     |
|      |              |                     |      | <b>VAT 21%</b>                          | <b>EURO</b>      |                      |
|      |              |                     |      | <b>Total</b>                            | <b>EURO</b>      | <b>54 730,00</b>     |

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.**
- Payment Terms: 30 Days from invoice date**
- Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).**
- Partial Shipment: Not allowed.**
- Shipping Route: By Air freight**
- Validity: 60 days from quotation date.**
- Cancellation: Not allowed after your order is acknowledged.**

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
 Product Division