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To : GRAYFORD INDUSTRIAL LTD

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Hanworth Trading Estate  
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VAT Reg No : GB 769 9532 61

DATE: 06-août-08

Your reference No. : GF08081

Our Quotation No. : Q20080200

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	1 82820814-20100 3	Valve plug	3	N/A		
2	2 82533057-10800 2	Valve plug	2	411 €	822 €	
3	3 82531660-10400 2	Valve plug	2	190 €	381 €	
4	4 82532033-10400 2	Valve plug	2	442 €	883 €	
5	5 82533059-16800 2	Valve plug	2	N/A		
6	6 82550183-10CCD 2	Valve plug	2	N/A		
7	7 82535006-10100 2	Valve stem (13x255L)	2	114 €	228 €	
8	8 82535005-10600 2	Valve stem (10x19SL)	2	91 €	183 €	
9	9 82535005-00200 2	Valve stem (10x210C)	2	69 €	137 €	
10	10 82535006-00200 2	Valve stem (13x260L)	2	91 €	183 €	
11	11 82535005-10500 2	Valve stem (10x195L)	2	84 €	168 €	
12	12 82535003-11100 2	Valve stem (20x515L)	2	800 €	1 599 €	
13	13 82681107-10100 2	Seat ring	2	N/A		
14	14 82533091-20200 2	Seat ring	2	297 €	594 €	
15	15 82532300-10300 2	Seat ring	2	84 €	168 €	
16	16 82532303-10300 2	Seat ring	2	183 €	365 €	
17	17 82543477-10600 2	Seat ring	2	N/A		
18	18 82680013-10500 2	Teflon seat (upper)	2	107 €	213 €	
19	19 82680013-10600 2	Teflon seat (lower)	2	107 €	213 €	
20	20 82535500-10400 4	Gasket V543	4	27 €	108 €	
21	21 82535500-40400 4	Gasket V543	4	39 €	155 €	
22	22 82533040-10400 4	Gasket V543	4	27 €	108 €	
23	23 82536500-70400 4	Gasket V543	4	N/A		
24	24 82509582-19200 10	Gland packing PTFE	10	7 €	70 €	
25	25 82509581-19200 10	Gland packing PTFE	10	5 €	53 €	
26	26 82521098-10100 2	Actuator diaphragm	2	183 €	365 €	
27	27 82553306-10100 2	Actuator diaphragm	2	46 €	91 €	
28	28 82521097-10100 4	Actuator diaphragm	4	145 €	579 €	
29	29 82521098-10100 2	Actuator diaphragm	2	183 €	365 €	
30	30 82521099-10100 2	Actuator diaphragm	2	289 €	579 €	
31	31 AVP302-LSD2D-XCYT-X 4	Positioner	4	570 €	2 280 €	
32	32 AVP302-LSD1D-XCYS-X 2	Positioner	2	570 €	1 140 €	
33	33 AVP302-LSD1D-XCYT-X 4	Positioner	4	570 €	2 280 €	
34	34 AVP302-LSD2D-XCYN-X 2	Positioner	2	570 €	1 140 €	
35	35 82735282-02600 6	Pressure gauge, 0-4 bar	6	53 €	320 €	
36	36 638-244-B1KA 6	Filter regulator	6	N/A		
37	37 82735282-02500 2	Pressure gauge, 0-2 bar	2	53 €	107 €	
38	38 NJ15+43+N 4	Limit switch	4	N/A		
39	39 NFETB327A222 (DC24V) 4	Solenoid valve	4	N/A		
40	40 82620818-10100 2	Cage	2	N/A		
41	41 82535605-70500 2	Spiral gasket V8590	2	N/A		
42	42 82509584-19200 4	Gland packing	4	13 €	52 €	

Total EURO 15 928 €

Minimum Charge EURO 0,00

\* Packing &amp; Handling charges EURO 0,00

Freight Charge EURO

Sub-total EURO 15 928,23

VAT 21% EURO

Total EURO 15 928,23

## REMARKS:

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

\* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.

\* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
Unless otherwise instructed on your order sheet.

**Lead time:** About 10 weeks after reception of order

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
Product Division