YAMATAKE EUROPE N.V. - - *QUOTATION*

To :	Romana Bizjak	DATE:	31-juil-08
	EPCOS OHG		
	Procurement / Ceramic Components Division	Your reference No. :	
Att.:	Office: Siemensstrasse 43 · 8530 Deutschlandsberg	Our Quotation No. :	Q20080189
Tel.:	Post: P.O.Box 90 · 8530 Deutschlandsberg	Contact person :	Mr. Regis Houllier
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Web:	F +43 3462 800 399	Email:	rhoullier@yamatake-europe.com
	mailto:romana.bizjak@epcos.com	Web:	www.yamatake-europe.com
	www.epcos.com		

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	C10T0DTA0000					
	to be replaced by:					
	C15TR0TA0000	48*48 Digital controller	1	104,00	104	5
		Relay output				
		Thermocouple input				

Total	EURO	104,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	104,00
VAT 21%	EURO	
Total	EURO	104,00

REMARKS:

* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
* Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms:	FCA Melsele - Belgium
Payment Terms:	Advance payment by T/T remittance
Minimum Order Amount:	Euro 150 per order (Packing & Handling and Freight charges excluded).
Partial Shipment:	Not allowed.
Shipping Route:	By Air freight
Validity:	60 days from quotation date.
Cancellation:	Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director
Product Division