

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Steen Holm Madsen

DATE: 19-juin-08

Hans Buch A/S

Roskildevej 8-10

Your reference No. :

Att.: 2620 Albertslund

Our Quotation No. : Q20080138

Tel.: Direkte +45 4368 5260

Contact person : Mr. Regis Houllier

Fax: Mobil +45 4070 3377

Tel: +33 3 22 54 83 47

Email: Fax +45 4368 5050

Fax: +33 3 22 54 83 29

Web: [e-mail\\_shm@hansbuch.dk](mailto:e-mail_shm@hansbuch.dk)Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)Internet [www.hansbuch.dk](http://www.hansbuch.dk)Web: [www.yamatake-europe.com](http://www.yamatake-europe.com)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KFD203-22222CT-X To be replaced by: KFDB13-22222BT-X	DP indicating Controller When ordering, please specify the desired measuring range for us to set the instrument at the factory. Please confirm to the customer whether option code M and 6,7 are necessary. Option code M: with Built-in Manual Controller Option code 6: Suppression Option code 7: Pressure regulator Code B instead of C because English version instead of Japanese version See attached specification sheet	1	4 448,00	4 448,00	8
2	KFLB22-3111N1207A1-7 To be replaced by: KFLB22-610711E12A1-69	Liquid level Indicating Controller code E: Temperature Range (0 to 200 deg.C) When ordering, please specify the desired specific gravity for us to set the instrument at the factory See attached specification sheet	1	6 037,00	6 037,00	8
				Total	EURO	10 485,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	10 485,00
				VAT 21%	EURO	
				Total	EURO	10 485,00

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

\* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.

\* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
 Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)