

To : Panasonic Electric Works
Via Pormarico, e.m.c.
75010 Pisticci Scalo (MT)

DATE: 28-mars-08

Att.: Mrs Casamassima
Tel.: +390835410206
Fax: +390835462141
Email:
Web:

Your reference No. : Fax 28/03/08
Our Quotation No. : Q20080075
Contact person : Mr. Regis Houllier
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Email: rhoullier@yamatake-europe.com
Web: www.yamatake-europe.com

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	81407408-001	INK RIBBON CASSETE(ONE UNIT) FOR SRF200	1	38,50	38,5	4
There is minimum order charge 150 euros, so you should better order 4 cassettes.						
				Total	EURO	38,50
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	150,00
				VAT 21%	EURO	
				Total	EURO	150,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA Brussels - Belgium

Payment Terms: Advance Payment

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director
Product Division