

To : Alberto Milli  
Terry Ferraris

DATE: 21-mars-08

Att.:  
Tel.:  
Fax:  
Email:  
Web:

Your reference No. :  
Our Quotation No. : Q20080066  
Contact person : Mr. Regis Houllier  
Tel: +33 3 22 54 83 47  
Fax: +33 3 22 54 83 29  
Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)  
Web: [www.yamatake-europe.com](http://www.yamatake-europe.com)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	C45V2A2CC00100	High performance Controller 48*96	1	998,00	998	5
	C46V2A2CC00200	High Performance controller 96*96	1	1 075,00	1075	5

Quotation for PAVAN food machine manufacture.

Total	EURO	2 073,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	2 073,00
VAT 21%	EURO	
Total	EURO	2 073,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** CIF Milan - Italy
- Payment Terms:** 45 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
Product Division