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To : Hugo lampognana  
 Scandura

DATE: 07-mars-08

Att.:  
Tel.:  
Fax:  
Email:  
Web:

Your reference No. :  
 Our Quotation No. : Q20080055  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)  
 Web: [www.yamatake-europe.com](http://www.yamatake-europe.com)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	STG981-E1T-00000-P7-D7E9	High Gage Pressure TX	102	408,00	41 616,00	6
2	STG940-E1G-00000-P7-D7E9	Low Gage Pressure TX	11	340,00	3 740,00	6
3	STG940-E1G-00000-P7-D7E9	Low Gage Pressure TX	63	340,00	21 420,00	6
4	STG981-E1T-00000-P5-D7E9	High Gage Pressure TX	120	412,00	49 440,00	6
5	ATT70-H42-XSU-BT	Temperature Transmitter	121	388,00	46 948,00	6

<b>Total</b>	EURO	163 164,00
<b>Minimum Charge</b>	EURO	0,00
<b>* Packing &amp; Handling charges</b>	EURO	0,00
<b>Freight Charge</b>	EURO	
<b>Sub-total</b>	EURO	163 164,00
<b>VAT 21%</b>	EURO	
<b>Total</b>	EURO	163 164,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 90 Days from date of Invoice
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
 Product Division