

YAMATAKE EUROPE N.V.

QUOTATION

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Lydie ARCHEN
To : Purchase service
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Electric-Tolerie
Z.A Les Granges
Att.: 38130 ECHIROLLES
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Email: Fax : +33 (0)76 232 300
Web: [email : elec_tol@club-internet.fr](mailto:email:elec_tol@club-internet.fr)
www.electric-tolerie.fr

DATE: 29-févr-08

Your reference No. :
Our Quotation No. : Q20080050
Contact person : Mr. Regis Houllier
Tel: +33 3 22 54 83 47
Fax: +33 3 22 54 83 29
Email: rhoullier@yamatake-europe.com
Web: www.yamatake-europe.com

| ITEM | MODEL | DESCRIPTION | Q'TY | U/PRICE (EURO) | AMOUNT (EURO) | LEAD TIME (Weeks) |
|------|---------------|--------------------------|------|---|----------------------|----------------------|
| 1 | SFC160-13X-XX | Smart Field communicator | 1 | 924,00 | 924,00 | 5 |
| 2 | KAS210-0-100 | D-NIK 2 Controller | 1 | 2 266,00 | 2 266,00 | 5 |
| | | | | Total | EURO 3 190,00 | |
| | | | | Minimum Charge | EURO 0,00 | |
| | | | | * Packing & Handling charges | EURO 0,00 | |
| | | | | Freight Charge | EURO | |
| | | | | Sub-total | EURO 3 190,00 | |
| | | | | VAT 21% | EURO | |
| | | | | Total | EURO 3 190,00 | |

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director
Product Division