

To : Blue Bird Group
Groupe Provence
Bât. 23, Avenue de Verdun
13400 Aubagne

Att.: Dominique Aimé

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Email: bluebirdgroup@wanadoo.fr

Web:

DATE: 10-mars-08

Your reference No. : 07/0211 & 07/427 & 08/520

Our Quotation No. : Q20080048

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	C36TR1UA10D0	96*96 Digital Indicating Controller Position proportional PID for Motor drive Universal Power Supply 3 alarm relays with test data C312GA0001D0 is obsolete and replaced by SDC36	4	292,00	1168	5
Item 2.	R7257A1010-1	Flame Amplifier Will be obsolete shortly (3Q08)	4	90,00		5
Item 3.	WN200A01J1 Obsolte since 2001 To be replaced by:	Flame Module FRS100B100 Flame amplifier included	8	234,00	1872	5
Item 4.	WN201A01J1 Obsolte since 2001 To be replaced by:	FRS100B100 Flame Amplifier Included	4	234,00	936	5
			Total	EURO	3 976,00	
			Minimum Charge	EURO	150,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO	0,00	
			Sub-total	EURO	3 976,00	
			VAT 21%	EURO		
			Total	EURO	3 976,00	

REMARKS:

* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.

* Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: CPT Aubagne - France

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)