

To : Dott. Ing. SCANDURA & FEM S.r.l.

DATE: 03-janv-08

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Your reference No. :  
 Our Quotation No. : Q20080004  
 Contact person : Regis Houllier  
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ITEM	Item	MODEL	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	Valve Positioner	AVP302-CSD5A-XD99-W With hart Communication Atex explosion proof Direct action Air Pressure: from 450 to 700Kpas Special mounting bracket for STI valve actuator Reversing relay for double acting actuator	100	680,00	68 000,00
			Minimum Charge	EURO	0,00
			* Packing & Handling charges	EURO	0,00
			Freight Charge	EURO	0,00
			<b>Total FCA Japan</b>	<b>EURO</b>	<b>68 000,00</b>

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

**TERMS and CONDITIONS:**

Trade Terms: FCA Japan  
 Payment Terms: As agreed  
 Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded)  
 Lead time: 5-6 weeks (Ex-factory)  
 Shipping Route: By Air  
 Validity: 60 days from quotation date  
 Cancellation: Not allowed after your order is acknowledged  
 End User: STI

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 Director, Product Division