

To : Dott. Ing. SCANDURA & FEM S.r.l.

DATE: 07-mars-08

Att.: Mr. Igor Lazzarini
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Your reference No. :
 Our Quotation No. : Q20080004
 Contact person : Regis Houllier
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ITEM	Item	MODEL	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	Valve Positioner	AVP302-CSD5A-XD99-W With hart Communication Atex explosion proof Direct action Air Pressure: from 450 to 700Kpas Special mounting bracket for STI valve actuator Reversing relay for double acting actuator	100	555,00	55 500,00
			Minimum Charge	EURO	0,00
			* Packing & Handling charges	EURO	0,00
			Freight Charge	EURO	0,00
			Total FCA Japan	EURO	55 500,00

REMARKS:

* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

TERMS and CONDITIONS:

Trade Terms: FCA Japan

Payment Terms: As agreed

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded)

Lead time: 5-6 weeks (Ex-factory)

Shipping Route: By Air

Validity: 60 days from quotation date

Cancellation: Not allowed after your order is acknowledged

End User: STI

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 Director, Product Division