

# Terry Ferraris Prices and Conditions

Created  
19/09/2002

C.I.F MILAN  
45 days from invoice date  
Minimum Billing:150€

|  |   |                                   |
|--|---|-----------------------------------|
| Add SDC15 & HTY price                          | 05/05/2003 Add PAE Distributor price              | 14/03/2006                        |
| Add SDC25/26/35/36                             | 31/08/2004 Add models for PV technic              | 10/04/2006                        |
| Add SDC15 low quantity                         | 04/10/2004 Add SDC25 "D" model for FIT            | 20/04/2006                        |
| Add DCP30 + review discount for SDC25/26/35/36 | 07/10/2004 Add socket model for 3 resellers       | 11/07/2006 04/09/06 revised price |
| Add C15TC0RA0200 model for PFM                 | 28/10/2004 Add DMC10 model for plastic            | 11/07/2006                        |
| Add C15TV0 RoT A0100 model for PFM             | 04/11/004 Add Hi-tron C15TVVTA0500                | 26/07/2006                        |
| Add IMA C25 Job                                | 15/11/2004 Add SDU10 price                        | 05/09/2006                        |
| Add C15TR0TA0100 model to PFM                  | 31/01/2005 Add C15TR0TA0500 for Casadei Industria | 20/09/2006                        |
| Add Secif job C25TV0UA1000                     | 01/02/2005 Add Private Labellings                 | 10/11/2006                        |
| Add SDC15 accessories                          | 23/02/2005 Add Seico reseller                     | 22/11/2006                        |
| Add C15TV0RD0100 & C15TV0TD0100 for PFM        | 24/03/2005 Add Welco Motor drive w/o SFB          | 05/12/2006                        |
| Add C25TR0UA4000 Secif Job                     | 22/04/2005 Add Perani SDC26                       | 05/12/2006                        |
| Add C15TV0RD0200 for PFM                       | 28/04/2005 Add Sacmi                              | 22/12/2006 02/02/07 add model #   |
| Add C25 TIFF Job                               | 30/04/2005 Add additional model for Sacmi         | 10/01/2007                        |
| Add Asag Automation Job                        | 24/05/2005 Add TIM                                | 11/01/2007                        |
| Add CNT + unknown silk                         | 23/01/2006 Add cesif (SRF106)                     | 25/01/2007                        |
| Add distributor models                         | 23/01/2006 Add Michelin                           | 01/02/2007                        |
| Add review IMA price to 100€ for 500 units     | 03/03/2006 Add MPM                                | 01/03/2007                        |
| Add C15TC0RA0300 & C15TC0TA0300 for PFM        | 08/03/2006 Add Cable                              | 04/04/2007                        |
|  | Add CMC10L for Perani                             | 29/05/2007                        |
|  | Add MC10 (DMC10)                                  | 29/06/2007                        |

## DMC10 (Exclusivity in Italy)

Multiloop T° Controller Module

| Type               | Description                          | Terry Ferraris | Discount | Yamatake Basic List Price |   |
|--------------------|--------------------------------------|----------------|----------|---------------------------|---|
| DMC10              | Distributed Multi-Channel Controller | € 260,00       | 50,0%    | € 520,00                  |   |
| DMC10 for Scandura | Distributed Multi-Channel Controller | € 247,00       | 52,5%    | € 520,00                  | To be resold at 50% from List           |
| DMC10S4CV0000      | 4 loops, connectors, Volt output     | € 276,78       | 62,6%    | € 740,00                  | Ferrolli hot press project (15 units/y) |
| SDU10T0100         | Smart Display unit                   | € 227,00       | 50,0%    | € 454,00                  |   |

## SDC's (Exclusivity in Italy)

T° Controller

| Type               | Description         | Terry Ferraris | Discount | Yamatake Basic List Price |                               |
|--------------------|---------------------|----------------|----------|---------------------------|-------------------------------|
| C10                | 48*48 T° Controller | € 98,50        | 50,0%    | € 197,00                  |                               |
| C10 for Scandura   | 48*48 T° Controller | € 93,58        | 52,5%    | € 197,00                  | To be resold at 50% from List |
| SDC15              | 48*48 T° Controller | € 40,23        | 73,0%    | € 149,00                  | Minimum order 100 units       |
| SDC15 accesories   | Accesories          |                | 50,0%    |                           |                               |
| SDC15              | 48*48 T° Controller | € 47,68        | 68,0%    | € 149,00                  | Minimum order : 5 pieces      |
| SDC15 for Scandura | 48*48 T° Controller | € 67,05        | 55,0%    | € 149,00                  | To be resold at 50% from List |

## SDC's (non Exclusivity in Italy)

T° Controller

| Type | Description                  | Terry Ferraris | Discount | Yamatake Basic List Price |                          |
|------|------------------------------|----------------|----------|---------------------------|--------------------------|
| C25  | 48*96 T° Controller          | € 99,50        | 50%      | € 199,00                  | Minimum order : 5 pieces |
| C26  | 96*96 T° Controller          | € 124,50       | 50%      | € 249,00                  | Minimum order : 5 pieces |
| C35  | 48*96 Advanced T° Controller | € 159,50       | 50%      | € 319,00                  |                          |
| C36  | 96*96 Advanced T° Controller | € 184,50       | 50%      | € 369,00                  |                          |

## DCP's

Yamatake

| Type     | Description              | Terry Ferraris | Discount | Basic List Price |
|----------|--------------------------|----------------|----------|------------------|
| DCP31/32 | 96*96 Digital Programmer | € 489,60       | 55%      | € 1 088,00       |

**HTY T/Humidity sensor**

Humidity sensor

| Type   | Description                          | Terry Ferraris | Discount | Basic List Price | Yamatake          |
|--|--------------------------------------|----------------|----------|------------------|-------------------|
| HTY78X3 Insertion T/Humidity Sensor          | Insertion T/Humidity Sensor          | € 265,20       | 40%      | € 442,00         |                   |
| HTY79X3 Insertion Dewpoint T/Humidity Sensor | Insertion Dewpoint T/Humidity Sensor | € 467,40       | 40%      | € 779,00         |                   |
| HTY78X6 Insertion T/Humidity +/-2% accuracy  | Insertion T/Humidity +/-2% accuracy  | € 366,00       | 40%      | € 610,00         |                   |
| HTY7843 Remote T/Humidity Sensor             | Remote T/Humidity Sensor             |                |          |                  | Not available yet |

**Parts**

|              |             |         |                 |
|--------------|-------------|---------|-----------------|
| 81441177-001 | USB cable   | € 92,00 | Minimum order 5 |
| 81440793-001 | RS232 Cable | € 38,00 | Minimum order 5 |

**PFM job (Packaging)**

CIF Milan

|              |         |                                       |                  |
|--------------|---------|---------------------------------------|------------------|
| C15TV0RA0200 | 30,00 € | 2000 pieces annual, minimum order 100 |                  |
| C15TV0RA0300 | 30,00 € |                                       |                  |
| C15TV0RD0300 | 30,00 € |                                       |                  |
| C15TV0TA0200 | 30,00 € |                                       |                  |
| C15TV0TA0300 | 30,00 € |                                       |                  |
| C15TV0TD0200 | 30,00 € |                                       |                  |
| C15TV0TD0300 | 30,00 € |                                       |                  |
| C15TC0RA0200 | 32,00 € | 200 pieces annual, minimum order 25   |                  |
| C15TV0RA0100 | 28,00 € | 100 pieces annual                     | Minimum order 25 |
| C15TV0TA0100 | 28,00 € |                                       | Minimum order 25 |
| C15TR0TA0100 | 28,00 € |                                       | Minimum order 25 |
| C15TV0RD0100 | 30,00 € |                                       | Minimum order 25 |
| C15TV0RD0200 | 30,00 € |                                       | Minimum order 25 |
| C15TV0TD0100 | 30,00 € |                                       | Minimum order 25 |
| C15TC0RA0300 | 36,00 € | 200 pieces annual                     | Minimum order 25 |
| C15TC0TA0300 | 36,00 € |                                       | Minimum order 25 |

**IMA Job (Packaging)**

CIF Milan

|               |          |            |                  |
|---------------|----------|------------|------------------|
| DMC10D2CV0100 | 100,00 € | 500 pieces | Minimum order 25 |
| C25TV0UA1000  | 75,00 €  | 200 pieces | Minimum order 25 |
| C25TC0UA1000  | 88,00 €  | 200 pieces | Minimum order 25 |

**Secif Job (Plastic)**

CIF Milan

|              |         |            |                  |
|--------------|---------|------------|------------------|
| C25TV0UA1000 | 69,00 € | 200 pieces | Minimum order 25 |
| C25TR0UA4000 | 55,00 € | 350 pieces | Minimum order 25 |
| C15TR0LD0300 |         | 150        | Minimum order 5  |

**FITT Job (Hose)**

CIF Milan

|               |         |                |                  |
|---------------|---------|----------------|------------------|
| C25TV0UA4000  | 55,00 € | 500 pieces     | Minimum order 25 |
| C25 TV0UA4200 | 89,00 € | 100/200 pieces | Minimum order 25 |

**Asag Automation Software (Integrator)**

|             |          |           |                 |
|-------------|----------|-----------|-----------------|
| C35TR0UA100 | 106,00 € | 40 pieces | minimum order 5 |
|-------------|----------|-----------|-----------------|

**PV Tecnic (PVC for windows & doors)**

CIF Milan

|               |         |            |                 |
|---------------|---------|------------|-----------------|
| C15TR0TA05000 | 38,00 € | 150 pieces | Minimum order 5 |
| C15TR0RA05000 | 38,00 € |            |                 |
| C15TV0TA05000 | 38,00 € |            |                 |
| C15TV0RA05000 | 38,00 € |            |                 |

| <b>Lario extrusion (revamping old extrusion Machine)</b> |  | CIF Milan |            |                  |
|--|--|-----------|------------|------------------|
| C25TROUA1200   |  | 89,00 €   | 200 pieces | Minimum order 25 |
| C25TV0UA1200   |  | 89,00 €   |            | Minimum order 25 |

| <b>CNT (Textile)</b> |  | CIF Milan |           |                 |
|----------------------|--|-----------|-----------|-----------------|
| C35TR1UA1100M004     |  | 90,00 €   | 50 pieces | Minimum order 5 |

| <b>Unknown (Silk production)</b> |  | CIF Milan |           |                 |
|----------------------------------|--|-----------|-----------|-----------------|
| C35TR1UA1000M004                 |  | 80,00 €   | 50 pieces | Minimum order 5 |

| <b>Distributors (Small qty and various applications)</b> |  | CIF Milan |            |                  |
|--|--|-----------|------------|------------------|
| C35TR1UA4X00M004   |  |           | 1000       | Minimum order 10 |
| C35TR1UA4100M004   |  | 69,00 €   |            |                  |
| C35TR1UA4200M004   |  | 82,00 €   |            |                  |
| C35TR1UA4300M004   |  | 85,00 €   |            |                  |
| C35TR1UA4400M004   |  | 100,00 €  |            |                  |
| C15TROXX0400   |  |           | 2000       | Minimum order 25 |
| C15TROTA0400   |  | 35,00 €   |            |                  |
| C15TROTD0100   |  | 35,00 €   |            |                  |
| C15TRORA0400   |  | 35,00 €   |            |                  |
| C15TRORD0100   |  | 35,00 €   |            |                  |
| C25TX0UA4100   |  |           | 2000       | Minimum order 10 |
| C25TROUA4100   |  | 62,50 €   |            |                  |
| C25TV0UA4100   |  | 62,50 €   |            |                  |
| C15SR0XX100  |  |           | 300 to 400 | Minimum order 20 |
| C15SR0TA0100   |  | 31,00 €   |            |                  |
| C15SR0RA0100   |  | 31,00 €   |            |                  |
| C15SR0TD0100   |  | 31,00 €   |            |                  |
| C15SR0RD0100   |  | 31,00 €   |            |                  |
| C15SV0TD0100   |  | 31,00 €   |            |                  |

| <b>PAE Distributor</b> |  | Minimum order 10 |     |    |
|------------------------|--|------------------|-----|----|
| C15TV0LA0100           |  | 41,00 €          | 100 | 25 |
| C15TC0LA0200           |  | 54,40 €          | 100 |    |

| <b>FIT (Packaging)</b> |  |         |            |                 |
|------------------------|--|---------|------------|-----------------|
| C25TV0UD1000           |  | 58,00 € | 100 pieces | Minimum order 5 |

| <b>Plastic</b> |  |          |                   |                  |
|----------------|--|----------|-------------------|------------------|
|                |  |          | 300 to 450 pieces |                  |
| DMC10D2CR0100  |  | 100,00 € | 100-150 pieces    | Minimum order 25 |
| DMC10D4CR0000  |  | 120,00 € | 100-150 pieces    | Minimum order 25 |
| DMC10D4CV0000  |  | 120,00 € | 100-150 pieces    | Minimum order 25 |
| SDU10T0100     |  | 150,00 € | 10-20 pieces      |                  |

| <b>Hi-tron (Plastic)</b> |  | Won     |                |                  |
|--------------------------|--|---------|----------------|------------------|
| C15TVVTA0500             |  | 34,00 € | 200-300 pieces | Minimum order 25 |
| C15TROLA0000             |  | 30,00 € | 50 or          | Minimum order 10 |
| C15TROLA0100             |  | 33,00 € | 50             | Minimum order 10 |

| <b>Casadei Industria (Wood)</b> |  |         |             |                  |
|---------------------------------|--|---------|-------------|------------------|
| C15TROTA0500                    |  | 32,00 € | 1000 Pieces | Minimum order 50 |

| <b>PRIVATE LABELLING (THERMINDUS)</b> |  | LOST    |  | Annual Volume | Minimum order |
|---------------------------------------|--|---------|--|---------------|---------------|
| C15TROTA0100                          |  | 33,00 € |  | 300           | 100           |
| C15TRORA0100                          |  | 33,00 € |  | 300           | 100           |
| C15TROLA0100                          |  | 38,00 € |  | 300           | 100           |

Only front face in white color

| <b>PRIVATE LABELLING (C.ELECTRIC)</b> |  |         |  | Annual Volume | Minimum order |
|---------------------------------------|--|---------|--|---------------|---------------|
| C15TROTA0100                          |  | 33,00 € |  | 300           | 100           |
| C15TRORA0100                          |  | 33,00 € |  | 300           | 100           |
| C15TROLA0100                          |  | 38,00 € |  | 300           | 100           |

Only front face in white color

| <b>PRIVATE LABELLING (Rutil)</b> | LOST | Annual Volume | Minimum order |
|----------------------------------|------|---------------|---------------|
| C15TVVTA0300                     |      | 40,00 €       | 1000          |

Only front face in white color

**Seico reseller**

|              |  |         |            |                  |
|--------------|--|---------|------------|------------------|
| C15TR0RA0100 |  | 28,00 € | 300 pieces | Minimum order 25 |
|--------------|--|---------|------------|------------------|

**Welco (Ceramic)**

|   |  |         |            |                  |
|---|--|---------|------------|------------------|
| C15TR0TA0100M*** Motor drive w/o Slidewire feedback |  | 35,00 € | 400 pieces | Minimum order 10 |
|---|--|---------|------------|------------------|

**Perani (Biotechnology)**

Won

|                |  |          |           |                 |
|----------------|--|----------|-----------|-----------------|
| C36TROUA1200   |  | 200,00 € | 40 pieces | Minimum order 5 |
| C36TV0UA1200   |  | 200,00 € |           | Minimum order 5 |
| CMC10L001A0000 |  | 110,00 € | 10 to 15  |                 |

**SACMI**

|                            | Annual Volume | Minimum order |
|----------------------------|---------------|---------------|
| DMC10D2TR0100              | 128,00 €      | 1000          |
| DMC10D2TR0100              | 128,00 €      | 100           |
| CMC10G001A000              | 260,00 €      | 50            |
| CMC10P001A000              | 320,00 €      | 25            |
| SDU10T0100                 | 150,00 €      | 25            |
| DMC10D2CR0200 MM+4DI       | 128,00 €      | 100           |
| DMC10D2CR0100 MM+4DO       | 128,00 €      | 100           |
| DMC10E4CR0000 Event module | 90,00 €       | 10            |
| DMC10D2CR0400              | 128,00 €      | 100           |
| DMC10D4CR0000 2MM          | 135,00 €      | 100           |

**TIM: Environmental application**

|              |  |         |     |                  |
|--------------|--|---------|-----|------------------|
| C15TR0RA0600 |  | 35,00 € | 300 | Minimum order 30 |
|--------------|--|---------|-----|------------------|

**Michelin (Tires)**

LOST

|   |  |         |          |                  |
|---|--|---------|----------|------------------|
| C15TR0TD0100M*** Motor drive w/o Slidewire feedback |  | 40,00 € | € 200,00 | Minimum order 10 |
|---|--|---------|----------|------------------|

**Cesif (Furnace)**

|               |  |          |    |                 |
|---------------|--|----------|----|-----------------|
| SRF106AS00000 |  | 600,00 € | 30 | Minimum order 5 |
|---------------|--|----------|----|-----------------|

**Step Controller**

|                  |  |         |    |                  |
|------------------|--|---------|----|------------------|
| C15TV0TA0200M006 |  | 64,32 € | 50 | Minimum order 10 |
|------------------|--|---------|----|------------------|

**MPM (Biotechnology)**

|                        |  |         |     |                  |
|------------------------|--|---------|-----|------------------|
| C15TR0RA0100 step cont |  | 35,00 € | 250 | Minimum order 40 |
| C15TR0RD0100 step cont |  | 37,00 € |     | Minimum order 40 |
| C15TV0RA0100 Step Cont |  | 35,00 € |     | Minimum order 40 |
| C15TV0RA0300 Step cont |  | 38,00 € |     | Minimum order 40 |
| C15TV0LA0300 Step cont |  | 38,00 € |     | Minimum order 40 |

**MC10 (reseller)**

|               |  |          |    |                 |
|---------------|--|----------|----|-----------------|
| DMC10D2CR0300 |  | 140,00 € | 20 | Minimum order 5 |
|---------------|--|----------|----|-----------------|