

To : PRISMA AUTOMATION  
 Mlle Virginie JOURDAN  
 Assistante de direction

DATE: 08-avr-08

Att.:

Tel: Tél. 0033 (0)4 42 72 17 47 / 0033 (0)6 81 48 77 07

Fax: Fax : 0033 (0)4 42 72 17 41

E-mail:

Dear Ms Jourdan,

Your reference No. : 07 07 51  
 Our Quotation No. : Q20071517  
 Contact person : Hideaki Hamayasu  
 Tel: +32 2 785 0894  
 Fax: +32 2 785 0711  
 Email: [HHamayasu@yamatake-europe.com](mailto:HHamayasu@yamatake-europe.com)  
 Web: [www.yamatake-europe.com](http://www.yamatake-europe.com)

ITEM	MODEL (Description)	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	80353383-00100 (Controller unit) SH Code: 674 741711329	1	334,29	334,29
2	KZ03-3B-1C (Replacement of 3rd party's air regulator AW-211-02BG1-210K) SH Code: 406 A76228027	2	182,14	364,29
3	KFPA15Z-03821B1T-M9 (Replacement model of KFP152Z-03821BT-M7) SH Code: 674 741711301	4	3 485,18	13 940,71
4	KFLB12Z-610541EA2B1-M9 (Replacement model of 78221-259942-12Z) SH Code: 674 349180251	2	9 000,00	18 000,00
5	KFKB12Z-1422B1T-M7 (Replacement model of KFK102Z-????????-?) SH Code: 674 349180239	2	4 194,64	8 389,29
6	KFKB12Z-1322B1T-M7 (Replacement model of KFK102Z-1322BT-M7) SH Code: 674 349180240	2	4 194,64	8 389,29
7	KDP22Z-2222B1-7 (Replacement model of NDP22Z-2222-7) SH Code: 687 338040002	2	3 648,21	7 296,43
8	KDP22Z-2222B1-67 (Replacement model of NDP22Z-1122-67) SH Code: 674 741711159	2	3 766,07	7 532,14
9	<b>STD960-E1P-00000-RU67-C7D7E9H3</b> <b>Range : 0 ~ 4Kg/cm2</b> SH Code: 674 741711153	1	896,00	896,00
10	KKP14Z-22B1-7 (Replacement model of NKP14Z-22-7) SH Code: 674 741711102	3	3 075,00	9 225,00
11	STG940-E1G-00000-R-C7E9U1 (Replacement model of STG940-E1G-00000-?-?) SH Code: 674 A349D0039	3	924,11	2 772,32
12	80353282-00100 Manual control unt SH Code: 674 ZZ0102	4	396,96	1 587,86
13	80068253-00200 Link assy SH Code: 674 741711340	1	43,93	43,93
14	80068253-00300 Link assy SH Code: 674 741711338	1	43,93	43,93
15	KUX113Z-XM11BA-7N (Replacement model of NOX110Z-0H-7)	2	1 749,77	3 499,54

SH Code: 682 746711115

17	KZ03-3B-1C (Replacement of 3rd party's air pressure regulator IR-201-N02BG) SH 674 A762280034	2	182,14	364,29
18	KZ03-3B-1N (Replacement of 3rd party's air pressure regulator PRF304) SH 674 762 281 261	5	182,14	910,71
19	KZ03-3B-1C (Replacement of 3rd party's air pressure regulator PRF308)	15	182,14	2 732,14

	Minimum Charge	EURO	0,00
	* Packing & Handling charges	EURO	0,00
	Freight Charge	EURO	0,00
	Total FCA Japan	EURO	86 322,15

Note: 1. Code "Z" that the basic model number means special treatment and we understood it as "tropicalization", which means special body painting against high ambient temperature.

2. For pressure regulator KZ03, primary pressure is 10kgf/cm2. \* see attached specification sheet

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

**TERMS and CONDITIONS:**

Trade Terms: FCA Japan

Payment Terms: Advance payment before shipment

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded)

Lead time: 10-12 weeks (Ex-factory)

Shipping Route: By Air

Validity: 60 days from quotation date

Cancellation: Not allowed after your order is acknowledged

End User: ENIP

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
Director, Product Division

Contact person : Hideaki Hamayasu  
Coordinator