

To : PRISMA AUTOMATION  
Mlle Virginie JOURDAN  
Assistante de direction

DATE: 08-févr-08

Att.:

Tel: Tél. 0033 (0)4 42 72 17 47 / 0033 (0)6 81 48 77 07

Fax: Fax : 0033 (0)4 42 72 17 41

E-mail:

Dear Ms Jourdan,

Your reference No. : 07 07 51

Our Quotation No. : Q20071517

Contact person : Hideaki Hamayasu

Tel: +32 2 785 0894

Fax: +32 2 785 0711

Email: [HHamayasu@yamatake-europe.com](mailto:HHamayasu@yamatake-europe.com)

Web: [www.yamatake-europe.com](http://www.yamatake-europe.com)

| ITEM | MODEL (Description)  | Q'TY | U/PRICE<br>(EURO) | AMOUNT<br>(EURO) |
|------|--|------|-------------------|------------------|
| 1    | 80353383-00100 (Controller unit)<br>SH Code: 674 741711329   | 1    | 334,29            | 334,29           |
| 2    | KZ03-3B-1C (Replacement of 3rd party's air regulator AW-211-02BG1-210)<br>SH Code: 406 A76228027     | 2    | 182,14            | 364,29           |
| 3    | KFPA15Z-03821B1T-M9 (Replacement model of KFP152Z-03821BT-M7)<br>SH Code: 674 741711301              | 4    | 3 485,18          | 13 940,71        |
| 4    | KFLB12Z-610541EA2B1-M9 (Replacement model of 78221-259942-12Z)<br>SH Code: 674 349180251             | 2    | 9 000,00          | 18 000,00        |
| 5    | KFKB12Z-1422B1T-M7 (Replacement model of KFK102Z-????????-?)<br>SH Code: 674 349180239               | 2    | 4 194,64          | 8 389,29         |
| 6    | KFKB12Z-1322B1T-M7 (Replacement model of KFK102Z-1322BT-M7)<br>SH Code: 674 349180240                | 2    | 4 194,64          | 8 389,29         |
| 7    | KDP22Z-2222B1-7 (Replacement model of NDP22Z-2222-7)<br>SH Code: 687 338040002                       | 2    | 3 648,21          | 7 296,43         |
| 8    | KDP22Z-2222B1-67 (Replacement model of NDP22Z-1122-67)<br>SH Code: 674 741711159                     | 2    | 3 766,07          | 7 532,14         |
| 9    | <b>STG940-E1G-00000-R-C7E9</b><br>SH Code: 674 741711153   | 1    | <b>643,00</b>     | <b>643,00</b>    |
| 10   | KKP14Z-22B1-7 (Replacement model of NKP14Z-22-7)<br>SH Code: 674 741711102                           | 3    | 3 075,00          | 9 225,00         |
| 11   | STG940-E1G-00000-R-C7E9U1 (Replacement model of STG940-E1G-00000)<br>SH Code: 674 A349D0039          | 3    | 924,11            | 2 772,32         |
| 12   | 80353282-00100 Manual control unt<br>SH Code: 674 ZZ0102   | 4    | 396,96            | 1 587,86         |
| 13   | 80068253-00200 Link assy<br>SH Code: 674 741711340   | 1    | 43,93             | 43,93            |
| 14   | 80068253-00300 Link assy<br>SH Code: 674 741711338   | 1    | 43,93             | 43,93            |
| 15   | KUX113Z-XM11BA-7N (Replacement model of NOX110Z-0H-7)<br>SH Code: 682 746711115                      | 2    | 1 749,77          | 3 499,54         |
| 17   | <b>KZ03-3B-1C (Replacement of 3rd party's air pressure regulator IR-201-N0<br/>SH 674 A762280034</b> | 2    | <b>182,14</b>     | <b>364,29</b>    |
| 18   | <b>KZ03-3B-1N (Replacement of 3rd party's air pressure regulator PRF304)</b>                         | 5    | <b>182,14</b>     | <b>910,71</b>    |

19 KZ03-3B-1C 'Replacement of 3rd party's air pressure regulator PRF308) 15 182,14 2 732,14

|  |                              |      |           |
|--|------------------------------|------|-----------|
|  | Minimum Charge               | EURO | 0,00      |
|  | * Packing & Handling charges | EURO | 0,00      |
|  | Freight Charge               | EURO | 0,00      |
|  | Total FCA Japan              | EURO | 86 069,15 |

Note: 1. Code "Z" that the basic model number means special treatment and we understood it as "tropicalization", which means special body painting against high ambient temperature.

2. For pressure regulator KZ03, primary pressure is 10kgf/cm2. \* see attached specification sheet

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

**TERMS and CONDITIONS:**

Trade Terms: FCA Japan

Payment Terms: Advance payment before shipment

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded)

Lead time: 10-12 weeks (Ex-factory)

Shipping Route: By Air

Validity: 60 days from quotation date

Cancellation: Not allowed after your order is acknowledged

End User: ENIP

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
Director, Product Division

Contact person : Hideaki Hamayasu  
Coordinator