

To : Thermo Est
 Rodenbacher Str. 23
 63755 Alzenau
 Germany

DATE: 16-nov-07

Att.:
Tel.:
Fax:
Email:
Web:

Your reference No. :
 Our Quotation No. : Q20070103
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: rhoullier@yamatake-europe.com
 Web: www.yamatake-europe.com

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	P/M: WN120-C1	AC110V barns relay				
		Should be replace by :				
		C36TR1UA1000	1	191,00	191	5
		SPC621B	1	201,00	201	5
		Difference between previous is installation. Panel mounts controller and shape of sensor.				
			Total	EURO	392,00	
			Minimum Charge	EURO	150,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	392,00	
			VAT 21%	EURO		
			Total	EURO	392,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA Brussels - Belgium

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director
 Product Division