

To : Optrex Europa GmbH
 Helmut Hilke
 Production Engineering & Process Service
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DATE: 26-oct-07

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Your reference No. :

Our Quotation No. : Q20070158

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	repair fee for SRF224 AS10000		1	1 105,00		8
other solution:						
	SRF224AS10000	Recorder 180mm	1	1 950,00	1950	5
	Brand new unit	24 pens				
				Total	EURO	1 950,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	1 950,00
				VAT 21%	EURO	
				Total	EURO	1 950,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele - Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director
 Product Division