

To : Valeria Kukshausen  
Incoms GmbH  
Nonnendammallee 42-43  
13599 Berlin

DATE: 12-oct-07

Att.: Germany  
Tel.: Tel.: +49 30 33 77 31 64  
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Your reference No. :  
Our Quotation No. : Q20070146  
Contact person : Mr. Regis Houllier  
Tel: +33 3 22 54 83 47  
Fax: +33 3 22 54 83 29  
Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)  
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Email:  
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	ECM3000F0200	Control Motor ECM3000	1	433,00	433	5

		<b>Total</b>	EURO	433,00
		<b>Minimum Charge</b>	EURO	150,00
		<b>* Packing &amp; Handling charges</b>	EURO	0,00
		<b>Freight Charge</b>	EURO	
		<b>Sub-total</b>	EURO	433,00
		<b>VAT 21%</b>	EURO	
		<b>Total</b>	EURO	433,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA Melsele - Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
Product Division