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To : Paul Giffen  
 Product Manager  
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DATE: 08-oct-07

Your reference No. :  
 Our Quotation No. : Q20070142  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MTG18A-065PA1LSDAEAAX-XX-X	MagneW + 2 wires 65 mm	3	793,00	2 379,00	7
2	MTG18A-080PA1LSDAEAAX-XX-X	MagneW + 2 wires 80 mm	1	793,00	793,00	7
3	MTG18A-150PA1LSDAEAAX-XX-X	MagneW + 2 wires 150 mm	1	993,00	993,00	7
4	SFC160-23X--XX	Smart Field communicator	1	660,00	660,00	5
				<b>Total</b>	<b>EURO 4 825,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 4 825,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 4 825,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.**

**Payment Terms: 30 days from invoice date**

**Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).**

**Partial Shipment: Not allowed.**

**Shipping Route: By Air freight**

**Validity: 60 days from quotation date.**

**Cancellation: Not allowed after your order is acknowledged.**

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
 Product Division