

**To :** Roy French , Technical Sales Manager  
 Mobile: 07779992582  
 HE Controls, Wight Moss Way ,  
 Southport Business Park , Southport , PR8 4HQ .  
**Att.:** Tel : 00(44) 1704 516517 Fax : 00(44) 1704 516501

**DATE:** 31-août-07

**Tel.:**  
**Fax:**  
**Email:**  
**Web:**

**Your reference No. :**  
**Our Quotation No. :** Q20070136  
**Contact person :** Mr. Regis Houllier  
**Tel:** +33 3 22 54 83 47  
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**Email:** [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	DMC10S4TV0000	4 loops Din rail Controller	13	260,00	3380	5
Item 2.	CMC10BCP1A000	Buffer converter	1	263,00	263	5
Item 3.1	EST0555Z05BES0M	10,4 Touch Screen	1	2 935,00	2935	5
Item 3.2	ESTX240SWWJC000	AP Editor Software	1	228,00	228	5
Item 3.3	ESTX220D1AE3001	DMC10 software Package	1	129,00	129	5
Item 3.4	CBL232FFT02	Cable RS232 9 pin F/F	1	31,00	31	5

<b>Total</b>	<b>EURO</b>	<b>6 966,00</b>
<b>Minimum Charge</b>	<b>EURO</b>	<b>150,00</b>
<b>* Packing &amp; Handling charges</b>	<b>EURO</b>	<b>0,00</b>
<b>Freight Charge</b>	<b>EURO</b>	
<b>Sub-total</b>	<b>EURO</b>	<b>6 966,00</b>
<b>VAT 21%</b>	<b>EURO</b>	
<b>Total</b>	<b>EURO</b>	<b>6 966,00</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA Melsele - Belgium

**Payment Terms:** remittance 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
 Product Division