

To : Rajeevan V.N.  
Senior Logistics Supervisor  
Power and Industrial Projects  
Yusuf Bin Ahmed Kanoo

DATE: 20-juin-07

Att.: P.O. Box 812, Jeddah -21421

Tel.: Tel: + 9662 2632959 Ext 360

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Email:

Web:

Your reference No. :

Our Quotation No. : Q20070096

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)

Web: [www.yamatake-europe.com](http://www.yamatake-europe.com)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	IP50PMC9AAA00	Converter	1	276,00	276	6

			Total	EURO	276,00	
			Minimum Charge	EURO	150,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	276,00	
			VAT 21%	EURO		
			Total	EURO	276,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA Melsele - Belgium

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
Product Division