

To : Akiko Nakamura
 Okaya Europe GmbH
 Koenigsallee 88, 40212 Duesseldorf, Germany
 Tel : 49-(0)211-3004590 Fax : 49-(0)211-132778

DATE: 16-mai-07

Att.:
Tel.:
Fax:
Email:
Web:

Your reference No. :
 Our Quotation No. : Q20070063
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 6.	IP50DCS30AAT0	Signal Converter	2	307,00	614	5
Item 7.	IP50DCS18AAT0	Signal Converter	3	307,00	921	5
			Total	EURO	1 535,00	
			Minimum Charge	EURO	150,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	1 535,00	
			VAT 21%	EURO		
			Total	EURO	1 535,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele - Belgium
- Payment Terms:** Remittance 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director
 Product Division