

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : **Hans Buch A/S**  
 Jegstrupvej 34  
 8361 Hasselager

DATE: 27-mars-07

Your reference No. : Fax dated March 27, 2007

Our Quotation No. : Q20070038

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)

Web: [www.yamatake-europe.com](http://www.yamatake-europe.com)

**Att.:** Majbritt Hye  
**Tel.:** tel: +45 4368 5266  
**Fax:** fax: +45 8628 1246  
**Email:** mobile: +45 4070 3399  
**Web:**

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SRF106AS00000	100 mm Chart recorder 6 dot points	1	€1 127,00	1 127,00	6
2	MGG14C-FA7A-XBXX-Y	Converter with Display	1	€80,00	680,00	8
3	MG28U-015PC2LE1HA-2-YW	Sanitary Flow detector 15mm	1	€650,00	650,00	8

Total	EURO	2 457,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	2 457,00
VAT 21%	EURO	
Total	EURO	2 457,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder for Item 2 & 3, FCA Melselen belgium for Item 1

**Payment Terms:** remittance 30 days from Invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
 Product Division