

To : Blue Bird Group  
 Groupe Provence  
 Bât. 23, Avenue de Verdun  
 13400 Aubagne  
Att.: Dominique Aimé  
Tel.: 04 42 84 35 43  
Fax.: 04 42 70 42 75  
Email: [bluebirdgroup@wanadoo.fr](mailto:bluebirdgroup@wanadoo.fr)  
Web:

DATE: 19-avr-07

Your reference No. : 07/0211  
 Our Quotation No. : Q20070019  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	C312GA0001D0	96*96 Digital Indicating Controller Position proportional PID for Motor drive Universal Power Supply 2 alarm relays with test data	4	369,00	1476	5
				<b>Total</b>	<b>EURO 1 476,00</b>	
				<b>Minimum Charge</b>	<b>EURO 150,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO 14,00</b>	
				<b>Sub-total</b>	<b>EURO 1 490,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 1 490,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** CPT Aubagne - France
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
 Product Division