

To : Hugo Lampognana  
Scandura

DATE: 22-mai-07

Att.:  
Tel.:  
Fax:  
Email:  
Web:

Your reference No. : Email 22/05/07  
Our Quotation No. : Q20061715  
Contact person : Mr. Regis Houllier  
Tel: +33 3 22 54 83 47  
Fax: +33 3 22 54 83 29  
Email: [rhoullier@yamatake-europe.com](mailto:rhoullier@yamatake-europe.com)  
Web: [www.yamatake-europe.com](http://www.yamatake-europe.com)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Item 1.	MGG18D-050P21PS6AAA-XX-Y	MagneW detector Wafer type 50mm diameter ANSI 150 remote type Electrode: Platinum Iridium	20	862,00	17240	6/8
Item 2.	MGG18D-080P21PS6AAA-XX-Y	MagneW detector Wafer type 80mm diameter ANSI 150 Remote type Electrode: Platinum Iridium	20	910,00	18200	6/8
			Total	EURO	35 440,00	
			Minimum Charge	EURO	150,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	35 440,00	
			VAT 21%	EURO		
			Total	EURO	35 440,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FOB Tokyo - Japan  
**Payment Terms:** Remittance 90 days from invoice date  
**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).  
**Partial Shipment:** Not allowed.  
**Shipping Route:** By Air freight  
**Validity:** 60 days from quotation date.  
**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
Product Division