



Azbil Europe NV

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July 1, 2009

Dear sirs,

We appreciate your every day effort to promote Azbil products in the market.

Today we would like to announce organization change in our sales operation effective immediately. By taking this opportunity we also would like to inform you that Azbil Europe is shifting management resources to sales and marketing activity so that we can contribute to your business more effectively and more proactively. For this sake we have already done an organization change in the administrative dept. Now that we undergo the same in sales dept very swiftly, we may give you any confusion. We will become more aggressive in sales and customer support and at the same time strive to be more effective in internal communication. Yamatake has such a wide range of product categories but our activity in Europe has been limited to certain product groups and not able to provide our customers with advantage of synergy over various categories. We shall continue our effort to improve for better operation. We hope you give us your understanding and support.

Change in operation

- Mr.Regis Houllier, who has contributed his expertise and skill to business development of Yamatake's Industrial Automation Product business in Europe, will leave Azbil Europe on July 10, 2009. Mr.Regis Houllier and Azbil Europe, however, have intended to work corporately to develop Industrial Automation Product business of Azbil Group in totally new manner. The collaboration between 2 parties is targeted to start in September this year. The details of collaboration will be informed shortly. This change does not impact the other business units.
- For a time being, we would like to support you with the following set up.

Industrial Automation Products (Field Instruments)

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Gas Chromatograph

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- In case that you do not find suitable personnel above, please do not hesitate to contact Customer Service

Customer Service	General	+32 2785 0716	customerservice@eu.azbil.com
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When you have any questions or unclear points, please do not hesitate to contact me. I am very pleased to assist you.

Sincerely yours,

Masamichi Wada
Managing Director
Azbil Europe NV