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TO: BETA INSTRUMENTS ApS

DATE: 16-janv-13

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Your reference No. :  
 Our offer No. : A2013RH027  
 Contact : Mr. Regis Houllier  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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| Item | Model        | Description  | Qty | Unit Price<br>(EURO)                    | Total<br>(EURO)    | lead Time<br>(weeks) |
|------|--------------|--|-----|---|--------------------|----------------------|
| 1    | C36TR0UA2100 | Replacement of C210DA00501<br>96*96 Smart Controller<br>Relay output<br>With Auxiliary output<br>With 3 event relays<br>With 4 digital inputs<br>With 2 current transformers | 1   | 357                                     | 357                | 5                    |
|      |              |  |     | <b>Total</b>                            | <b>EURO 357,00</b> |                      |
|      |              |  |     | <b>Minimum Charge</b>                   | <b>EURO 0,00</b>   |                      |
|      |              |  |     | <b>* Packing &amp; Handling charges</b> | <b>EURO 0,00</b>   |                      |
|      |              |  |     | <b>Freight Charge</b>                   | <b>EURO</b>        |                      |
|      |              |  |     | <b>Sub-total</b>                        | <b>EURO 357,00</b> |                      |
|      |              |  |     | <b>VAT 19,6%</b>                        | <b>EURO N/A</b>    |                      |
|      |              |  |     | <b>Total</b>                            | <b>EURO 357,00</b> |                      |

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA Melsele Belgium  
**Payment Terms:** 30 days from invoice date  
**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).  
**Partial Shipment:** Not allowed.  
**Shipping Route:** By Air freight  
**Validity:** 60 days from quotation date.  
**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 Directeur