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To : Guénaël PRINCE  
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Email: Email: Guenael.PRINCE-SC@airliquide.com  
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DATE: 06-oct-11

Your reference No. :  
 Our Quotation No. : A2011RH123  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	IBF-25-ID211,6/3,2mm-S-SM-1-B01-R-M- S1-0-KI-HL-TB-A06-A66	Itabar connexion brides diamètre interne: 211,6mm Tube et système de montage sur conduite: Inox Sonde RTD embarquée Vanne Manifold 3 voies Avec montage direct du transmetteur	1	1 741,00	1 741,00	5
2	267CS-A1KC6BH-V1E2M4	Transmetteur DP Multivariable Echelle: 0,5 et 10mmbars Diaphragme: Hastelloy Connexion process: 1/4 NPT femelle Connexion électrique: M20 Sortie 4-20mA Hart ATEX Flameproof	1	2786	2 786,00	5

<b>Total</b>	<b>EURO</b>	<b>4 527,00</b>
<b>Minimum Charge</b>	<b>EURO</b>	<b>0,00</b>
<b>* Packing &amp; Handling charges</b>	<b>EURO</b>	<b>0,00</b>
<b>Freight Charge</b>	<b>EURO</b>	
<b>Sub-total</b>	<b>EURO</b>	<b>4 527,00</b>
<b>VAT 19,6%</b>	<b>EURO</b>	<b>887,29</b>
<b>Total</b>	<b>EURO</b>	<b>5 414,29</b>

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

**TERMS and CONDITIONS:**

- Trade Terms:** Ex work Allemagne
- Payment Terms:** 30 days net
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 Director