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To : OTI Industrie for Schmidt et Intra  
 12 rue Eugène RENAUX - ZI - 63800 Cournon d'Auvergne  
 Tél. 04 73 844 644  
 Mr Masson Lucien

DATE: 31-janv-11

Att.:  
Tel.:  
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Email:  
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Your reference No. :  
 Our Quotation No. : A2011RH015  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	IBR-25-DN200-S-0-Y-KI-HL-T0-A03	Itabar Pitot Tube Pour conduite DN200 Capteur : 316SS Sortie : 1/2" NPT Débit: 0 à 4000Nm3/h Dépression: 0,26 mbar (800Nm/h) to 6,58 mbar (4000Nm3/h)	3	614,00	1 842,00	4
				<b>Total</b>	<b>EURO 1 842,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 1 842,00</b>	
				<b>VAT 19,6%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 1 842,00</b>	

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

**TERMS and CONDITIONS:**

- Trade Terms:** Ex- works Germany
- Payment Terms:** 30 days net
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 Director