

AIRLITEC Sarl 88, rue Jean Jaures 80470 Dreuil Les Amiens France  
 TEL.: +33 (0) 3 22 54 83 47 FAX: +33 (0) 3 22 54 83 29  
 Siret: 514 488 105 00016 Code APE: 4669B

To : Mr Hervé BENOIT-GONIN  
 Institut National de l'Audiovisuel  
 Direction des systèmes d'information  
 Responsable Ingénierie & Maintenance Audiovisuelle

DATE: 07-oct-10

Att.: Bat. BRY 1 p.226  
Tel.: 4 av Europe  
Fax: 94366 BRY SUR MARNE cedex  
Email: Tél. 33 1 49 83 28 66  
Web: GSM : 06 79 45 38 41

Your reference No. :  
 Our Quotation No. : A2010RH084  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: [www.airlitec.com](http://www.airlitec.com)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	518 210 -24113-S	Capteur de flux SS20.400 Longueur : 200mm Vitesse: 0 à 10 m/s Unidirectionnel Sortie: 0-10V	1	683,00	683,00	4
	Alternative:					
2	518 210-24211-K	Dito Bidirectionnel OC1: direction du flux Programmation usine de la sortie	1	785,00		
3	503 895	Fixation murale	1	26,00	26,00	4
4	505 960	Kit de programmation	1	510,00	510,00	4
5	505 911-2	Câble 5 mètres avec connecteur femelle	1	65,00	65,00	4
				<b>Total</b>	<b>EURO 1 284,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO 0,00</b>	
				<b>Sub-total</b>	<b>EURO 1 284,00</b>	
				<b>VAT 19,6%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 1 284,00</b>	

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

**TERMS and CONDITIONS:**

**Trade Terms:** Franco BRY SUR MARNE

**Payment Terms:** 30 days net

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 Director