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To : TELESON
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DATE: 23-mars-10

Att.: Martin Spruijt
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Your reference No. :
 Our Quotation No. : A20100022
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: www.airlitec.com

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
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1		HMS Data Base(for IHI3013) with HMS Oper' Program(V)8.1A	1	555,00	555,00	2
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Total	EURO	555,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	140,00
Sub-total	EURO	695,00
VAT 21%	EURO	
Total	EURO	695,00

REMARKS:

* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

TERMS and CONDITIONS:

- Trade Terms:** Ex- works
- Payment Terms:** 30 days net
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:**
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 Director