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To : Carsten Schwenck DATE: 22-mars-10  
 Schwenck Maritime Procurement GmbH  
 Schützenstrasse 29C, DE-21218 Seevetal, Germany  
 phone: +49 4105 675792 fax: +49 4105 675793 mobil: +49 173 6059588 Your reference No. :

Att.: e-mail: info@smp-germany.com homepage: www.smp-germany.com Our Quotation No. : A20100021

Tel.: VAT/Ust ID: DE 259 308 531. Registry/HR: Lüneburg, HRB 201283 Contact person : Mr. Regis Houllier

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| ITEM | MODEL | DESCRIPTION   | Q'TY | U/PRICE<br>(EURO)                       | AMOUNT<br>(EURO)      | LEAD TIME<br>(Weeks) |
|------|-------|---|------|---|-----------------------|----------------------|
| 1    | Valve | ACP 4B * 4B<br>ANSI 150RF<br>BODY SCPH2<br>TRIM SCS24<br>(Not include valve positioner) | 1    | 10 400,00                               | 10 400,00             | 10                   |
|      |       |   |      | <b>Total</b>                            | <b>EURO 10 400,00</b> |                      |
|      |       |   |      | <b>Minimum Charge</b>                   | <b>EURO 0,00</b>      |                      |
|      |       |   |      | <b>* Packing &amp; Handling charges</b> | <b>EURO 0,00</b>      |                      |
|      |       |   |      | <b>Freight Charge</b>                   | <b>EURO 1 050,00</b>  |                      |
|      |       |   |      | <b>Sub-total</b>                        | <b>EURO 11 450,00</b> |                      |
|      |       |   |      | <b>VAT 21%</b>                          | <b>EURO</b>           |                      |
|      |       |   |      | <b>Total</b>                            | <b>EURO 11 450,00</b> |                      |

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

If you order this valve, we need the other information from you.

- 1) fluid type ?(waster or LO,FO,etc)
- 2) Input signal ? for valve (4-20mA or Air signal 20-100kpa)
- 3) Use temp ?
- 4) Use Gravity ?

**TERMS and CONDITIONS:**

**Trade Terms:** Ex- works

**Payment Terms:** Advance payment

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:**

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 Director